

#### **CARTA PLANS**

# A plan for every company, from formation through IPO

Over 12,000 customers rely on Carta's equity management platform, valuations, and services.

We work with every customer to find a price, plan, and solution to fit your business.

Pricing is based on stakeholder count, cap table complexity, and plan.

## Launch

Basic cap table management for pre-seed companies

Talk to your lawyer about access to free basic cap table management for companies with up to 25 security holders and \$500k raised.

## Starter

Basic equity management for early-stage startups

#### ✓ Standard 409A valuation

Get valuations from our analysts, who leverage software to deliver fast, accurate, audit-ready 409As.

## Cap table management

Cap tables update with every transaction, so your equity information stays accurate.

## Electronic securities

Issue electronic securities to stakeholders, who can accept and exercise securities on Carta.

#### ✓ Board consents

Send option grants and 409A valuations to your board for approval on Carta.

## Growth

Starter + additional compliance and planning features for growing companies

## Scenario modeling

Plan for future financings with waterfall and pro forma modeling.

#### Form 3921

Generate and distribute Form 3921s for all employees who have exercised options.

## Board meeting management

Make Carta the single source of truth for board meeting documents, agendas, and minutes.

## ✓ Investor updates

Send shareholders updates and track who has viewed your message.

## Scale

**Growth** + integrations to streamline equity compensation at scale

## Expense reporting

Easily expense and disclose stock-based compensation as defined by ASC 718.

## ✓ Rule 701 management

Securely deliver Rule 701 special disclosures to stakeholders.

## ✓ Payroll tax integration - Beta

Sync data from your payroll systems to more accurately calculate tax withholdings.

## **IPO Ready**

Scale + features and services to prepare you for liquidity, M&A, and IPO  Talk to our specialists about a custom plan that meets your support, compliance, tax, and reporting needs.



## **ADD-ON FEATURES & SERVICES**

## Customize your plan

We offer additional features and services that you can add to our 5 standard plans.



## Liquidity programs

Custom tender offer programs, leveraging Carta software and our team of equity experts.



## Complex 409A

C-corps with straightforward equity structures need a Standard 409A valuation. Other equity structures require a Complex 409A.



## **Priority support**

Dedicated support to make sure that you get the most out of Carta.



## **CARTA PLAN DETAILS**

# Features and services by plan

Cap table management	Launch	Starter	Growth	Scale	IPO Ready
Cap table		. /	./		
Electronic securities					
Electronic exercising	-/			./	
Security holder management					
Transactions auto-update your cap table	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Compliance	Launch	Starter	Growth	Scale	IPO Ready
Standard 409A valuation		<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Standard 409A refreshes for material events		<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
409A audit support		<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Complex 409A valuation		Add-on	Add-on	Add-on	Add-on
ISO disqualification check		<b>/</b>	<b>✓</b>	<b></b>	<b>✓</b>
Account audit reports				<u> </u>	
Form 3921			<b>/</b>	<b></b>	<b>/</b>
ASC 718 expense reporting				<u> </u>	<b>✓</b>
Rule 701 management				<b>✓</b>	<b>✓</b>
Equity reporting	Launch	Starter	Growth	Scale	IPO Ready
Capitalization report with drafts	<b>/</b>	<b></b>	<b>✓</b>	<b>/</b>	<b>/</b>
Equity plan balance report		<u> </u>			<u> </u>
Rule 701 analysis worksheet		<u> </u>	<b>√</b>	<u> </u>	<b>/</b>
Investor audit-confirmation service			<b>✓</b>	<b></b>	
Exercise reports		<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Scenario modeling	Launch	Starter	Growth	Scale	IPO Ready
Waterfall modeling			<b>✓</b>	<b>✓</b>	<b>✓</b>
Breakpoints			<b>✓</b>	<b>/</b>	<b>√</b>
Sensitivity analysis			<b>✓</b>	<b>/</b>	<b>✓</b>
Payouts			<b>/</b>	<b></b>	
Financing round modeling			<b></b>	<u> </u>	<b>/</b>



Financial transactions	Launch	Starter	Growth	Scale	IPO Ready
Option exercises	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Repurchases	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>√</b>
Stock transfers	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Tender offers				Add-on	Add-on
Shareholder management	Launch	Starter	Growth	Scale	IPO Ready
Permissions - internal & external	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Grant cap table access	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Option grant & exercise approvals	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Board consents	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Board meeting management			<b>✓</b>	<b>✓</b>	<b>✓</b>
Board member platform	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Employee platform	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Investor platform	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Law firm platform	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Send and track investor updates			<b>✓</b>	<b>✓</b>	<b>✓</b>
Payroll tax integration - Beta				<b>✓</b>	<b>✓</b>
Liquidity	Launch	Starter	Growth	Scale	IPO Ready
Tender offer platform & programs				Add-on	Add-on
Tender offer account manager				Add-on	Add-on
Services	Launch	Starter	Growth	Scale	IPO Ready
Dedicated, priority support	Add-on	Add-on	Add-on	Add-on	Add-on
Opt-in Beta program			<b>✓</b>	<b>✓</b>	<b>✓</b>
Relationship manager				<b>✓</b>	<b>✓</b>
Equity admin team			Add-on	Add-on	Add-on